

THOMAS J. SHEPSTONE, AICP

Owner and Principal

Shepstone Management Company

Mr. Shepstone is the principal of Shepstone Management Company, a planning and research consulting firm located in Northeastern Pennsylvania. A Member of the American Institute of Certified Planners, he has specialized in market research, economic development and land use planning. The firm has operated primarily in New York and Pennsylvania but has extensive experience in representing both private and municipal clients throughout the Northeast, Michigan, North Carolina, Virginia and Wisconsin.

Tom has assisted several communities and counties with economic development planning. He aided Sullivan County, New York, with preparation of an Economic Development Strategy in 1997 that has been closely followed and used to bring forth millions of dollars in State aid for projects. Wayne County, Pennsylvania and Columbia County, New York have also received Tom's help in developing economic development strategies and he is presently assisting the former with creation of a business park. He regularly works with Industrial Development Agencies in both New York and Pennsylvania on benefit/cost analyses, environmental assessments and packaging of applications for financial assistance. He also assisted the Catskill Watershed Corporation in developing a 5-county strategy for use of \$60,000,000 in New York City funds provided for economic development of the region and guided the Sullivan-Wawarsing Rural Economic Area Partnership in developing a Strategic Plan for economic development. He recently assisted Campbell County, Virginia in the assembly of a Comprehensive Economic Development Strategy.

Tom has also prepared a number of feasibility studies and market research reports for private development projects, including convenience stores, housing and assisted living projects, manufacturing facilities, retail enterprises, restaurants and branch banks, including several projects in Northeast Pennsylvania. He also provides expert witness testimony on these subjects, having worked with a number of Pennsylvania's best law firms in this regard.

A graduate of Pennsylvania State University, Tom is actively involved in the Pennsylvania Planning Association, serving on its Municipalities Planning Code Task Force and Legislative Committee. He has spoken at numerous planning conferences in both New York and Pennsylvania. He has also authored several articles in *Planning*, the *Pennsylvania Township News* and other publications. He also served on the Board of Delaware Otsego Corporation, a Northeast region rail operator, and as a member and Chairperson of the Wayne Memorial Health System, both being \$30 million revenue operations. He also worked closely with the Monroe and Wayne County Housing Authorities in reorganizing and developing new projects.